**Hellenic Foundation**
**Detailed Statement of Revenues and Expenditures**
**September, 2018**

| | Actual 9/30/2018 | Budget 9/30/2018 | YTD Actual 1/01-9/30/18 | YTD Budget 1/01-9/30/18 | YTD Variance | **Budget Proposal 2018** | **Comments** |
|---|---|---|---|---|---|---|---|
| **Support and Revenues** | | | | | | | |
| **4000.1 - Case Management** | | | | | | | |
| 4000.3 Interpretation Service | 0 | 0 | 207 | 0 | 207 | 0 | |
| **4350 - Government Contracts** | 0 | 203,199 | 0 | 1,828,791 | -1,828,791 | 2,438,387 | |
| 4350.1 Department on Aging | 187,473 | 0 | 1,661,019 | 0 | 1,661,019 | 0 | |
| 4350.1 Insurance-Aetna | 2,190 | 0 | 15,219 | 0 | 15,219 | 0 | |
| 4350.2 Insurance-IlliniCare | 21,637 | 0 | 202,615 | 0 | 202,615 | 0 | |
| 4350.3 Insurance Cigna | 0 | 0 | 44 | 0 | 44 | 0 | |
| 4350.4 Insurance Humana | 7,494 | 0 | 64,623 | 0 | 64,623 | 0 | |
| 4350.10 Meridian | 7,993 | 0 | 61,537 | 0 | 61,537 | 0 | |
| 4350.6 BCBS | 30,284 | 0 | 324,249 | 0 | 324,249 | 0 | |
| 4350.12 CountyCare | 6,397 | 0 | 86,242 | 0 | 86,242 | 0 | |
| 4350.13 NextLevel Health | 924 | 0 | 2,455 | 0 | 2,455 | 0 | |
| 4350.14 HarmonyHealth | 1,632 | 0 | 10,503 | 0 | 10,503 | 0 | |
| **4351- Private Pay Services** | | | | | 0 | | |
| 4351.1 Private pay | 4,799 | 5,000 | 32,750 | 45,000 | -12,250 | 60,000 | |
| **4450 - Miscellaneous Revenue** | 28 | 0 | 11,814 | 0 | 11,814 | 0 | Includes State/MCO interest/CC Rewards |
| **4450.2 -Donation** | 0 | 0 | 0 | 0 | 0 | 0 | |
| ***Total Operating Revenues*** | **270,850** | **208,199** | **2,473,276** | **1,873,791** | **599,485** | **2,498,387** | |
| **Expenses and Losses** | | | | | | | |
| **5000 - Printing and Publications/Web/Advertising** | 44 | 83 | 498 | 750 | -252 | 1,000 | |
| **5010-Fundraising/Special Event Exp.** | | | | | | | |
| 5010.1 HH Events | 0 | 42 | 0 | 375 | -375 | 500 | |
| 5010.2 Holiday Baskets | 0 | 0 | 0 | 0 | 0 | 14,000 | |
| 5010.3 Philoptochos | 0 | 42 | 0 | 375 | -375 | 500 | |
| 5010.4 Misc./Religious Services | 0 | 50 | 200 | 450 | -250 | 600 | |
| **5048 - Bad Debt Expense** | 0 | 0 | 0 | 0 | 0 | 0 | |
| **5050 - Bank Service Charge/Late Fee** | 0 | 8 | 0 | 75 | -75 | 100 | |
| **5080 - Case Management** | | | | | | | |
| 5081 Professional Services | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5082 Misc | -145 | 0 | 14 | 0 | 14 | 0 | |
| 5083 Educational Program Fees | 0 | 0 | 0 | 0 | 0 | 0 | |

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| | Actual 9/30/2018 | Budget 9/30/2018 | YTD Actual 1/01-9/30/18 | YTD Budget 1/01-9/30/18 | YTD Variance | **Budget Proposal 2018** | **Comments** |
|---|---|---|---|---|---|---|---|
| **5100 - CCP Program Expenses** | | | | | | | |
| 5100.1 CCP Office | | | | | | | |
| 5100.1A CCP Ad | 250 | 83 | 250 | 746 | -496 | 1,000 | |
| 5100.1B CCP Cell Phone | 134 | 100 | 963 | 900 | 63 | 1,200 | CCP after hrs cell phone |
| 5100.1C CCP Office Supplies | 41 | 250 | 1,030 | 2,250 | -1,220 | 3,000 | |
| 5100.1D CCP Office Transportation | 108 | 115 | 973 | 1,033 | -60 | 1,380 | |
| 5100.1E CLESE Membership/Subscriptions | 0 | 0 | 175 | 275 | -100 | 275 | |
| 5100.1F Home Track System | 1,251 | 1,167 | 11,163 | 10,500 | 663 | 14,000 | |
| 5100.1G Postage | 0 | 42 | 112 | 378 | -266 | 500 | |
| 5100.1H Professional Development | 0 | 42 | 0 | 378 | -378 | 500 | |
| 5100.1I Background check | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5100.1J Flowers - Clients | 0 | 25 | 150 | 225 | -75 | 300 | |
| **5100.2 CCP HomeAide** | | | | | | | |
| 5100.2A CCP Gift Cards/Bonus | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5100.2B Background Check | 0 | 17 | -174 | 153 | -327 | 200 | |
| 5100.2C CCP CPR/First Aid HA Training | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5100.2D CCP Training Supplies | 330 | 83 | 653 | 745 | -92 | 0 | |
| 5100.2E CCP Training/ Food | 0 | 0 | 0 | 0 | 0 | 1,000 | |
| 5100.2F CCP Transportation | 679 | 600 | 5,602 | 5,400 | 202 | 7,200 | |
| 5100.2G HomeAide Supplies | 198 | 42 | 478 | 377 | 101 | 500 | |
| 5100.2H Drug Test | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5100.2I Health Insurance | 280 | 333 | 2,560 | 2,997 | -437 | 4,000 | |
| 5100.2J Other | 0 | 1,167 | 102 | 10,503 | -10,401 | 14,000 | |
| **5150 - Private Pay** | | | | | | | |
| 5150.1 License Fees | 0 | 125 | 1,500 | 1,125 | 375 | 1,500 | |
| 5150.2 Bad Debt | 0 | 117 | 0 | 1,050 | -1,050 | 1,400 | |
| **5216- Office Drug Test** | 0 | 0 | 0 | 0 | 0 | 0 | |
| **5215 - Staff Benefits** | | | | | | | |
| 5215.2 Health insurance | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5215.1 Holiday Bonus | 0 | 0 | 0 | 0 | 0 | 0 | |

**Hellenic Foundation**
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**September, 2018**

| | Actual 9/30/2018 | Budget 9/30/2018 | YTD Actual 1/01-9/30/18 | YTD Budget 1/01-9/30/18 | YTD Variance | **Budget Proposal 2018** | **Comments** |
|---|---|---|---|---|---|---|---|
| **5300 - Grant Program** | | | | | | | |
| 5300.1 Marketing | 200 | 83 | 600 | 745 | -145 | 1,000 | |
| 5300.2 Professional Education | 0 | 42 | 0 | 375 | -375 | 500 | |
| 5300.3 Memberships | 0 | 83 | 0 | 747 | -747 | 1,000 | |
| 5300.4 Transportation | 0 | 42 | 42 | 375 | -333 | 500 | |
| 5300.5 Travel | 0 | 167 | 0 | 1,500 | -1,500 | 2,000 | |
| 5300.6 Postage | 0 | 21 | 0 | 185 | -185 | 250 | |
| 5300.7 Office Supplies | 0 | 21 | 28 | 189 | -161 | 250 | |
| 5300.8 Meals | 0 | 42 | 429 | 378 | 51 | 500 | |
| 5300.9 Conference Calls | 0 | 17 | 0 | 153 | -153 | 200 | |
| 5300.10 Plaques | 0 | 67 | 0 | 603 | -603 | 800 | |
| **5400 - In-Kind Expenses** | | | | | | | |
| 5400.1 Holiday Baskets | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5400.2 Miscellaneous Revenue | 0 | 0 | 0 | 0 | 0 | 0 | |
| **5410 - Insurance** | | | | | | | |
| 5410.1 Worker's Compensation | 12,890 | 917 | 100,543 | 8,253 | 92,290 | 11,000 | W/C Audit - Rec'd Refund $7,293.89 Jan 2018 |
| 5410.2 Ins/Pkg/Umb/Crime | 2,291 | 2,458 | 20,623 | 22,122 | -1,499 | 29,500 | UMB Pkg/Mgmt Liability |
| **5500 - Miscellaneous** | | | | | | | |
| 5500.1 Bequest/Memorials Exp | 0 | 17 | 0 | 150 | -150 | 200 | |
| 5501 Executive Director Discretionary Fund | 0 | 500 | 3,551 | 4,500 | -949 | 6,000 | |
| 5502 Board / Staff Meetings | 0 | 21 | 394 | 187 | 207 | 250 | |
| 5503 Annual Foundation Mtg | 0 | 0 | 0 | 0 | 0 | 1,500 | |
| **5550 - Occupancy** | | | | | | | |
| 5550.1 Electricity | 388 | 375 | 3,246 | 3,375 | -129 | 4,500 | |
| 5550.2Exterminating | 0 | 17 | 0 | 153 | -153 | 200 | |
| 5550.3 Gas | 120 | 333 | 2,809 | 2,997 | -188 | 4,000 | |
| 5550.4 Postage | 0 | 38 | 167 | 342 | -175 | 450 | |
| 5550.5 Internet | 111 | 108 | 984 | 972 | 12 | 1,300 | |
| 5550.6 Copier | 0 | 0 | 75 | 950 | -875 | 950 | |
| 5550.7 Sec. System | 183 | 188 | 549 | 564 | -15 | 750 | |
| 5550.8 Snowplowing | 0 | 0 | 1,040 | 500 | 540 | 1,000 | |
| 5550.9 Telephone | 232 | 308 | 2,752 | 2,772 | -20 | 3700 | |
| 5550.10 Telephone/Cell | 50 | 50 | 450 | 450 | 0 | 600 | |
| 5550.11 Waste | 129 | 108 | 1,089 | 972 | 117 | 1,300 | |
| 5550.12 Water | 9 | 25 | 54 | 75 | -21 | 100 | |
| 5550.13 Janitorial Services | 300 | 317 | 2,250 | 2,853 | -603 | 3,800 | |

**Hellenic Foundation**
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|---|---|---|---|---|---|---|---|
| **5560 - Office Supplies/Expenses** | | | | | | | |
| 5560.1 Janitorial Supplies | 0 | 8 | 109 | 75 | 34 | 100 | |
| 5120 Memberships | 0 | 0 | 180 | 245 | -65 | 350 | |
| 5560.2 Office Expenses/Kitchen Supplies | 200 | 206 | 1,452 | 1,874 | -422 | 2,500 | |
| 5560.3 Office Supplies | 72 | 150 | 1,362 | 1,350 | 12 | 1,800 | |
| **5580 - Professional Development** | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5580.1 Memberships/Dues/Subscriptions | 0 | 0 | 0 | 0 | 0 | 0 | |
| **5581 - Professional Services** | | | | | | | |
| 5581.1 Accounting | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5581.2 Tax Services | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5581.3 Audits | 0 | 0 | 10,309 | 10,300 | 9 | 10,300 | |
| 5581.4 Inspections | 0 | 0 | 0 | 0 | 0 | 170 | |
| 5581.5 Consultant | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5581.6 Legal fees/permits | 0 | 0 | 25 | 295 | -270 | 295 | |
| **5610 - Furniture, Fixtures/Equipment/Occupancy Imp.** | | | | | | | |
| 5610.1 Furniture | 0 | 42 | 0 | 375 | -375 | 500 | |
| 5610.2 Fixtures | 0 | 125 | 0 | 1,125 | -1,125 | 1,500 | |
| 5610.3 Equipment | 0 | 250 | 0 | 2,250 | -2,250 | 3,000 | |
| 5610.4 Occupancy Improv. | 0 | 208 | 0 | 1,872 | -1,872 | 2,500 | |
| 5610.5 Repairs | 0 | 417 | 340 | 3,753 | -3,413 | 5,000 | |
| **5611- Video Conference** | 24 | 0 | 216 | 0 | 216 | 0 | |
| **5650 - Salaries and Wages** | | | | | | | |
| 5663.1 Program Director | 5,106 | 5,106 | 45,958 | 45,954 | 4 | 61,277 | |
| CCP Supervisor | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5663.2 CCP Supervisor | 3,679 | 3,679 | 33,111 | 33,111 | 0 | 44,148 | |
| CCP Supervisor | 3,462 | 3,462 | 31,158 | 31,157 | 1 | 41,545 | |
| CCP Coordinator | 2,170 | 2,432 | 20,235 | 21,890 | -1,655 | 29,188 | Allowance for 30 hours/week |
| 5653.3 Home Aids | 181,410 | 160,313 | 1,598,430 | 1,442,817 | 155,613 | 1,923,758 | Total HA expenses 77% of revenue-Budget includes HA gross wages and payroll taxes |
| 5653.3A Home Aids 2017 Adjustment | 13,248 | 0 | 26,496 | 0 | 26,496 | 0 | DSWC 2017 |
| 5650.4 Executive Director | 10,833 | 10,833 | 97,500 | 97,497 | 3 | 130,000 | |
| 5650.5 Finance | 3,260 | 3,517 | 30,397 | 31,657 | -1,260 | 42,198 | |
| 5650.6 Program Coordinator | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5650.7 - Maintenance | 0 | 0 | 354 | 0 | 354 | 0 | Loukia - Janitorial |

**Hellenic Foundation**
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|---|---|---|---|---|---|---|---|
| **5651 - Payroll Taxes** | 18,295 | 2,250 | 157,558 | 20,250 | 137,308 | 27,000 | Actual includes Home-Aides P/R Tax |
| **5652 - Payroll Service Fees** | 611 | 708 | 7,844 | 6,375 | 1,469 | 8,500 | Includes W-2's |
| **5700 - Office/Staff Transportation Expenses** | 366 | 333 | 3,496 | 3,000 | 496 | 4,000 | |
| **5715 - I.Tech. System** | 2,769 | 1,000 | 8,221 | 9,000 | -779 | 12,000 | |
| ***Total Operating Expenses*** | 265,579 | 205,937 | 2,242,679 | 1,864,719 | 377,960 | 2,498,384 | |
| | | | | | | | |
| **Net Revenue (Expenses) - Pre Development** | **5,271** | **2,262** | **230,597** | **9,072** | **221,525** | **3** | |
| **Support and Revenues/ Development** | | | | | | | |
| **4100 - Bequest/Memorials** | 0 | 0 | 0 | 0 | 0 | 0 | |
| **4101 Foundations/Corporations** | 0 | 0 | 0 | 0 | 0 | 0 | |
| **4102 Special Donations/Church Groups** | 0 | 0 | 0 | 0 | 0 | 0 | |
| **4150 - Board Giving** | 0 | 0 | 0 | 0 | 0 | 0 | |
| **4200 - Individual Giving/Annual Appeals** | 0 | 0 | 350 | 0 | 350 | 0 | |
| **4250 - Fundraising/Special Event** | 0 | 0 | 0 | 0 | 0 | 0 | |
| ***Total Development Contributions*** | **0** | **0** | **350** | **0** | **350** | **0** | |
| | | | | | | | |
| ***Net Gain (Loss) from Operations*** | **5,271** | **2,262** | **230,947** | **9,072** | **221,875** | **3** | |
| ***Depreciation*** | | | | | | | |
| **5800.1 - Depr. Building** | 609 | 609 | 5,480 | 5,481 | -1 | 7,308 | |
| **5800.2 - Depr. LHI** | 247 | 247 | 2,219 | 2,223 | -4 | 2,964 | |
| **5800.3 - Depr. I-Technology System** | 246 | 0 | 2,214 | 0 | 2,214 | 0 | |
| **5800.4 - Depr. Furniture** | 30 | 30 | 273 | 270 | 3 | 360 | |
| | **1,132** | **886** | **10,187** | **7,974** | **2,213** | **10,632** | |
| ***Investment*** | | | | | | | |
| **4910 - Interest/Dividend Income** | 9,856 | 0 | 112,159 | 0 | 112,159 | 0 | |
| **5900 - Investment /Unrealized Gain/Loss** | -59,042 | 0 | 410,069 | 0 | 410,069 | 0 | |
| **5420 - Investment Fees/Bank Fees** | -160 | 0 | -91,397 | 0 | -91,397 | 0 | |
| **5901 - Other** | 0 | 0 | 0 | 0 | 0 | 0 | |
| **5950 - Grant Awards** | 0 | 0 | 0 | 0 | 0 | 0 | |
| ***Net Gain (Loss) from Investments*** | **(49,347)** | **0** | **430,831** | **0** | **430,831** | **0** | |
| **Net Gain (loss)** | **(45,207)** | **1,376** | **651,591** | **1,098** | **650,493** | **(10,629)** | |